

Management Report

Fullness in Christ Ministries, Inc.

For the period ended December 31, 2016



Prepared on

August 2, 2018

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Profit and Loss

January - December 2016

	Total
INCOME	
4-0000 FUNDS WITHOUT DONOR RESTRICTIONS	
4-0100 Contributions (Individual & Small Businesses)	97,961.80
Total 4-0000 FUNDS WITHOUT DONOR RESTRICTIONS	97,961.80
5-1000 PROGRAM SERVICE REVENUE	
5-1100 CONFERENCES and SEMINARS	
5-1105 Conf. & Seminar Love Offerings	4,574.00
Total 5-1100 CONFERENCES and SEMINARS	4,574.00
5-1300 MISSIONS (FUNDS WITH DONOR RESTRICTIONS)	
5-1400 MISSIONS-PI Children Education & Food	
5-1405 PI Food for Children / FFL	26,097.00
5-1410 PI Sponsors	227,494.95
5-1430 PI Special	95.00
5-1620 PI Pastor Support	950.00
Total 5-1400 MISSIONS-PI Children Education & Food	254,636.95
5-1500 MISSIONS-PI Children Christmas & Other Ministries	
5-1510 PI Christmas for Children	13,838.00
5-1540 PI Disaster Relief (2014 and newer)	346.00
Total 5-1500 MISSIONS-PI Children Christmas & Other Ministries	14,184.00
5-1600 MISSIONS-PI Children Oversight & Management	
5-1610n PI Missions Team Travel (Holding Account)	5,800.00
Total 5-1600 MISSIONS-PI Children Oversight & Management	5,800.00
5-1800 MISSIONS-PI Orphanages	
5-1850 Caring for Orphans & Widows	43,791.37
Total 5-1800 MISSIONS-PI Orphanages	43,791.37
Total 5-1300 MISSIONS (FUNDS WITH DONOR RESTRICTIONS)	318,412.32
Total 5-1000 PROGRAM SERVICE REVENUE	322,986.32
5-3000 INVESTMENT REVENUE	
5-3100 Interest - Savings & Short-term Investments	102.37
5-3600 Other Investment Income	8,910.00
Total 5-3000 INVESTMENT REVENUE	9,012.37
5-4000 OTHER REVENUE	
5-4410n Art-Calligraphy & Toys	189.00
5-4422n TADO hardcopy only	178.87
5-4430n Postage and Handling Income	4.60
5-4440 Books - eBooks (electronic file only)	3.48
5-4444n QPSPe (sold via Amazon, Elijah List, Shopping Cart)	9.95
5-4445n WAMI eBook (via Amazon,Shopping Cart,B&N)	73.73
Total 5-4000 OTHER REVENUE	459.63
Total Income	430,420.12
GROSS PROFIT	430,420.12
EXPENSES	

	Total
7-0000 GRANTS, AWARDS & DIRECT ASSISTANCE	
7-0100 Direct Assistance to churches and non-profits (US)	1,967.00
7-0500 Benevolent Assistance to Individuals	1,026.00
Total 7-0000 GRANTS, AWARDS & DIRECT ASSISTANCE	2,993.00
7-2000 SALARIES & RELATED EXPENSES	
7-2100 Officers, Directors/Trustees, Key Employees Salaries	
7-2110 Jane R Bohlin	10,114.00
7-2130 Kathryn Bohlin	54,000.00
7-2140 Ras Robinson	55,320.00
7-2160 Peggy Morton-McCaskey	40,755.00
7-2170 Sandra Phillips	7,151.25
Total 7-2100 Officers, Directors/Trustees, Key Employees Salaries	167,340.25
7-2500 Employee Benefits-O, D/T, KE	
7-2505 Employee Benefits (not pension)-O, D/T, KE	963.00
7-2514 Insurance-Medical-Robinson, R & B	6,005.33
7-2515 Insurance-Medical-Bohlin, K	2,375.56
7-2540 Medical Mileage - Reimbursement	37.87
Total 7-2500 Employee Benefits-O, D/T, KE	9,381.76
7-2600 Payroll Taxes	12,365.12
Total 7-2000 SALARIES & RELATED EXPENSES	189,087.13
7-5000 CONTRACT SERVICES EXPENSES	
7-5200 Accounting Fees	806.34
7-5220 Payroll Services	389.76
7-5300 Legal Fees	300.00
Total 7-5000 CONTRACT SERVICES EXPENSES	1,496.10
7-7000 PROGRAM SERVICE EXPENSE	
7-7100 CONFERENCE and SEMINAR EXPENSES	
7-7155 Conference Travel	708.24
7-7160 Conf & Seminar Telephone, Internet & Streaming	363.81
Total 7-7100 CONFERENCE and SEMINAR EXPENSES	1,072.05
7-7200 PUBLICATIONS (WTLIST)	
7-7205 WTLIST Publication Cost	1,638.00
7-7220 Postage	5.50
Total 7-7200 PUBLICATIONS (WTLIST)	1,643.50
7-7300 MISSIONS PROGRAMS (FUNDS WITH DONOR RESTRICTIONS)	
7-7400 MISSIONS-PI Children Education & Food	
7-7410 PI Education - Elementary	142,637.10
7-7440 PI Education - College	31,892.00
7-7450 PI Food	700.00
7-7490 PI Special	100.00
7-7610 PI Pastor Compensation	8,810.00
7-7620 PI Ministry to Children	1,966.00
7-7680 PI Money Transfer Fees	3,667.48
Total 7-7400 MISSIONS-PI Children Education & Food	189,772.58

	Total
7-7500 MISSIONS-PI Children Christmas & Other PI Ministries	
7-7510 PI Christmas	10,182.00
Total 7-7500 MISSIONS-PI Children Christmas & Other PI Ministries	10,182.00
7-7600 MISSIONS-PI Children Oversight & Managment	
7-7630 PI Travel Expense	5,279.72
7-7690 PI Postage & Delivery Fees	10.34
Total 7-7600 MISSIONS-PI Children Oversight & Managment	5,290.06
7-7800 MISSIONS-PI Fullness Network Orphanages	
7-7821 Building, Permits and Furnishings	3,100.00
7-7830 Pastoral Care - orphans not living in orphanages	900.00
Total 7-7800 MISSIONS-PI Fullness Network Orphanages	4,000.00
Total 7-7300 MISSIONS PROGRAMS (FUNDS WITH DONOR RESTRICTIONS)	209,244.64
Total 7-7000 PROGRAM SERVICE EXPENSE	211,960.19
8-1000 OFFICE EXPENSES	
8-1100 Office Supplies (not computers or software)	3,545.86
8-1300 Cell Phones, Telephones & Internet	4,498.50
8-1400 Postage and Shipping	503.48
8-1450 Fundraising Postage	235.00
8-1600 Books, Subscriptions and References	258.58
8-1950 Credit Card Processing (Authorize, PayPal, Shopping Cart)	8,744.70
8-1952 Credit Card Interest Expense and Late fees	236.10
Total 8-1000 OFFICE EXPENSES	18,022.22
8-2000 OCCUPANCY	
8-2100 Rent & Parking Fees	735.00
8-2700 Building Maintenance (Cleaning, lawncare, repairs)	3,063.21
Total 8-2000 OCCUPANCY	3,798.21
8-3000 TRAVEL EXPENSES	
8-3100 Transportation Expense	1,847.30
8-3200 Lodging	2,990.44
8-3210 Meals with Partners or Donors	1,791.57
8-3220 Meals with Staff or Board Mtgs	1,086.86
8-3400 Ministry Vehicles prov'd for Employees	19,805.68
Total 8-3000 TRAVEL EXPENSES	27,521.85
8-5000 OTHER EXPENSES	
8-5500 Advertising & Promotion (incl web site hosting)	348.39
8-5600 Information Technology	5,198.02
Total 8-5000 OTHER EXPENSES	5,546.41
Total Expenses	460,425.11
NET OPERATING INCOME	-30,004.99
NET INCOME	\$ -30,004.99

Balance Sheet

As of December 31, 2016

	Total
ASSETS	
Current Assets	
Bank Accounts	
1-0000 CASH	
1-0100 Operating Accounts	
1-0105 Chase - General Fund (...0816)	39,517.86
1-0110 Chase Savings - Wire Transfer (...3950)	632.53
Total 1-0100 Operating Accounts	40,150.39
1-0700 Savings & Short Term Investments	
1-0705 Chase - FCM Reserve Fund (...6500)	82,899.86
1-0710 Chase - Retirement Fund (...9035)	83,280.73
Total 1-0700 Savings & Short Term Investments	166,180.59
Total 1-0000 CASH	206,330.98
Total Bank Accounts	206,330.98
Total Current Assets	206,330.98
Fixed Assets	
1-6000 Fixed Operating Assets	
1-6500 Vehicles	
1-6510 Original Cost - 2012 Toyota Camry	
1-6520 Current Value of 2012 Toyota Camry	14,156.00
1-6525 Adjustment to Cost Basis of Vehicle	3,669.00
Total 1-6510 Original Cost - 2012 Toyota Camry	17,825.00
Total 1-6500 Vehicles	17,825.00
Total 1-6000 Fixed Operating Assets	17,825.00
1-8000 Long Term Investments	
1-8500 Capital Investments	
1-8550 (3) 1 oz Krugerrand Gold Coins	5,524.00
Total 1-8500 Capital Investments	5,524.00
Total 1-8000 Long Term Investments	5,524.00
Total Fixed Assets	23,349.00
TOTAL ASSETS	\$229,679.98
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
3-0000 Opening Balance Equity	18,922.63
3-0001 Retained Earnings	240,762.34
Net Income	-30,004.99
Total Equity	229,679.98
TOTAL LIABILITIES AND EQUITY	\$229,679.98