

Management Report

Fullness in Christ Ministries, Inc.

For the period ended December 31, 2015



Prepared on

August 2, 2018

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Profit and Loss

January - December 2015

	Total
INCOME	
4-0000 FUNDS WITHOUT DONOR RESTRICTIONS	
4-0100 Contributions (Individual & Small Businesses)	162,994.48
Total 4-0000 FUNDS WITHOUT DONOR RESTRICTIONS	162,994.48
5-1000 PROGRAM SERVICE REVENUE	
5-1100 CONFERENCES and SEMINARS	
5-1105 Conf. & Seminar Love Offerings	2,367.00
5-1150n Conf & Seminar CD's & DVD's	105.00
Total 5-1100 CONFERENCES and SEMINARS	2,472.00
5-1300 MISSIONS (FUNDS WITH DONOR RESTRICTIONS)	
5-1400 MISSIONS-PI Children Education & Food	
5-1405 PI Food for Children / FFL	30,162.00
5-1410 PI Sponsors	207,091.77
5-1620 PI Pastor Support	1,025.00
Total 5-1400 MISSIONS-PI Children Education & Food	238,278.77
5-1500 MISSIONS-PI Children Christmas & Other Ministries	
5-1510 PI Christmas for Children	21,658.90
5-1540 PI Disaster Relief (2014 and newer)	580.00
Total 5-1500 MISSIONS-PI Children Christmas & Other Ministries	22,238.90
5-1600 MISSIONS-PI Children Oversight & Management	
5-1630 PI Mission Travel & Conferences	1,130.00
Total 5-1600 MISSIONS-PI Children Oversight & Management	1,130.00
5-1800 MISSIONS-PI Orphanages	
5-1850 Caring for Orphans & Widows	27,676.00
Total 5-1800 MISSIONS-PI Orphanages	27,676.00
Total 5-1300 MISSIONS (FUNDS WITH DONOR RESTRICTIONS)	289,323.67
Total 5-1000 PROGRAM SERVICE REVENUE	291,795.67
5-3000 INVESTMENT REVENUE	
5-3100 Interest - Savings & Short-term Investments	134.74
5-3600 Other Investment Income	2,400.00
Total 5-3000 INVESTMENT REVENUE	2,534.74
5-4000 OTHER REVENUE	
5-4420 Books - Hardcopy	145.00
5-4430n Postage and Handling Income	12.72
5-4444n QPSPe (sold via Amazon, Elijah List, Shopping Cart)	34.88
5-4445n WAMI eBook (via Amazon, Shopping Cart, B&N)	104.63
Total 5-4000 OTHER REVENUE	297.23
Total Income	457,622.12
GROSS PROFIT	457,622.12
EXPENSES	
7-0000 GRANTS, AWARDS & DIRECT ASSISTANCE	
7-0100 Direct Assistance to churches and non-profits (US)	720.00

	Total
7-0500 Benevolent Assistance to Individuals	120.00
Total 7-0000 GRANTS, AWARDS & DIRECT ASSISTANCE	840.00
7-2000 SALARIES & RELATED EXPENSES	
7-2100 Officers, Directors/Trustees, Key Employees Salaries	
7-2130 Kathryn Bohlin	46,500.00
7-2140 Ras Robinson	53,665.00
7-2160 Peggy Morton-McCaskey	38,130.00
7-2170 Sandra Phillips	8,602.50
Total 7-2100 Officers, Directors/Trustees, Key Employees Salaries	146,897.50
7-2500 Employee Benefits-O, D/T, KE	
7-2505 Employee Benefits (not pension)-O, D/T, KE	765.00
7-2514 Insurance-Medical-Robinson, R & B	5,516.40
7-2515 Insurance-Medical-Bohlin, K	2,152.15
7-2550 Dental Services - Reimbursement	2,500.00
Total 7-2500 Employee Benefits-O, D/T, KE	10,933.55
7-2600 Payroll Taxes	11,614.48
Total 7-2000 SALARIES & RELATED EXPENSES	169,445.53
7-5000 CONTRACT SERVICES EXPENSES	
7-5200 Accounting Fees	803.09
7-5220 Payroll Services	389.76
7-5300 Legal Fees	379.90
Total 7-5000 CONTRACT SERVICES EXPENSES	1,572.75
7-7000 PROGRAM SERVICE EXPENSE	
7-7100 CONFERENCE and SEMINAR EXPENSES	
7-7120 Conference Honoraria Expense	200.00
7-7140 Conference Cost of Sales	
7-7170i Royalties	26.34
Total 7-7140 Conference Cost of Sales	26.34
7-7150 Conf & Seminar Cost of Goods Sold	240.75
7-7155 Conference Travel	451.17
7-7160 Conf & Seminar Telephone, Internet & Streaming	600.00
Total 7-7100 CONFERENCE and SEMINAR EXPENSES	1,518.26
7-7200 PUBLICATIONS (WTLIST)	
7-7205 WTLIST Publication Cost	1,687.00
Total 7-7200 PUBLICATIONS (WTLIST)	1,687.00
7-7300 MISSIONS PROGRAMS (FUNDS WITH DONOR RESTRICTIONS)	
7-7400 MISSIONS-PI Children Education & Food	
7-7410 PI Education - Elementary	124,263.00
7-7440 PI Education - College	34,880.00
7-7450 PI Food	23,416.00
7-7610 PI Pastor Compensation	10,957.33
7-7620 PI Ministry to Children	2,299.79
7-7680 PI Money Transfer Fees	3,486.11
Total 7-7400 MISSIONS-PI Children Education & Food	199,302.23

	Total
7-7500 MISSIONS-PI Children Christmas & Other PI Ministries	
7-7510 PI Christmas	9,096.50
Total 7-7500 MISSIONS-PI Children Christmas & Other PI Ministries	9,096.50
7-7600 MISSIONS-PI Children Oversight & Managment	
7-7630 PI Travel Expense	2,102.83
7-7650 PI Pastors Conference Activity and Entertainment	861.90
Total 7-7600 MISSIONS-PI Children Oversight & Managment	2,964.73
7-7800 MISSIONS-PI Fullness Network Orphanages	
7-7821 Building, Permits and Furnishings	4,000.00
7-7827 Legal & Professional Services	15.00
7-7828 Operations & Administration	65.48
7-7830 Pastoral Care - orphans not living in orphanages	675.00
7-7834 Transportation Allowance	27.00
Total 7-7800 MISSIONS-PI Fullness Network Orphanages	4,782.48
Total 7-7300 MISSIONS PROGRAMS (FUNDS WITH DONOR RESTRICTIONS)	216,145.94
Total 7-7000 PROGRAM SERVICE EXPENSE	219,351.20
8-1000 OFFICE EXPENSES	
8-1100 Office Supplies (not computers or software)	3,200.20
8-1300 Cell Phones, Telephones & Internet	4,883.04
8-1400 Postage and Shipping	412.15
8-1900 Dues - Organization or Subscription	59.95
8-1950 Credit Card Processing (Authorize, PayPal, Shopping Cart)	9,532.66
8-1952 Credit Card Interest Expense and Late fees	411.96
8-1958 Returned Check	270.00
Total 8-1000 OFFICE EXPENSES	18,769.96
8-2000 OCCUPANCY	
8-2100 Rent & Parking Fees	651.00
8-2700 Building Maintenance (Cleaning, lawncare, repairs)	2,060.00
Total 8-2000 OCCUPANCY	2,711.00
8-3000 TRAVEL EXPENSES	6,185.78
8-3210 Meals with Partners or Donors	158.15
8-3220 Meals with Staff or Board Mtgs	619.06
8-3400 Ministry Vehicles prov'd for Employees	2,680.80
Total 8-3000 TRAVEL EXPENSES	9,643.79
8-5000 OTHER EXPENSES	
8-5200 Insurance (Non-health or building related)	297.00
8-5500 Advertising & Promotion (incl web site hosting)	284.71
8-5600 Information Technology	812.11
Total 8-5000 OTHER EXPENSES	1,393.82
Total Expenses	423,728.05
NET OPERATING INCOME	33,894.07
NET INCOME	\$33,894.07

Balance Sheet

As of December 31, 2015

	Total
ASSETS	
Current Assets	
Bank Accounts	
1-0000 CASH	
1-0100 Operating Accounts	
1-0105 Chase - General Fund (...0816)	42,143.08
1-0110 Chase Savings - Wire Transfer (...3950)	290.56
Total 1-0100 Operating Accounts	42,433.64
1-0700 Savings & Short Term Investments	
1-0705 Chase - FCM Reserve Fund (...6500)	82,858.73
1-0710 Chase - Retirement Fund (...9035)	111,043.60
Total 1-0700 Savings & Short Term Investments	193,902.33
Total 1-0000 CASH	236,335.97
Total Bank Accounts	236,335.97
Total Current Assets	236,335.97
Fixed Assets	
1-8000 Long Term Investments	
1-8500 Capital Investments	
1-8550 (3) 1 oz Krugerrand Gold Coins	5,524.00
Total 1-8500 Capital Investments	5,524.00
Total 1-8000 Long Term Investments	5,524.00
Total Fixed Assets	5,524.00
TOTAL ASSETS	\$241,859.97
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
3-0000 Opening Balance Equity	1,097.63
3-0001 Retained Earnings	206,868.27
Net Income	33,894.07
Total Equity	241,859.97
TOTAL LIABILITIES AND EQUITY	\$241,859.97