

# Management Report

Fullness in Christ Ministries, Inc.

For the period ended December 31, 2014



Prepared on

**August 2, 2018**

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# Profit and Loss

January - December 2014

	<b>Total</b>
<b>INCOME</b>	
4-0000 FUNDS WITHOUT DONOR RESTRICTIONS	
4-0100 Contributions (Individual & Small Businesses)	135,366.22
<b>Total 4-0000 FUNDS WITHOUT DONOR RESTRICTIONS</b>	<b>135,366.22</b>
5-1000 PROGRAM SERVICE REVENUE	
5-1100 CONFERENCES and SEMINARS	
5-1105 Conf. & Seminar Love Offerings	6,240.00
5-1130n Conf & Seminar Travel Reimbursement Revenue	1,200.00
5-1150n Conf & Seminar CD's & DVD's	40.00
<b>Total 5-1100 CONFERENCES and SEMINARS</b>	<b>7,480.00</b>
5-1300 MISSIONS (FUNDS WITH DONOR RESTRICTIONS)	
5-1400 MISSIONS-PI Children Education & Food	
5-1405 PI Food for Children / FFL	28,722.16
5-1410 PI Sponsors	182,182.00
<b>Total 5-1400 MISSIONS-PI Children Education &amp; Food</b>	<b>210,904.16</b>
5-1500 MISSIONS-PI Children Christmas & Other Ministries	
5-1510 PI Christmas for Children	14,462.00
5-1540 PI Disaster Relief (2014 and newer)	415.00
<b>Total 5-1500 MISSIONS-PI Children Christmas &amp; Other Ministries</b>	<b>14,877.00</b>
5-1600 MISSIONS-PI Children Oversight & Management	
5-1630 PI Mission Travel & Conferences	3,167.16
<b>Total 5-1600 MISSIONS-PI Children Oversight &amp; Management</b>	<b>3,167.16</b>
5-1800 MISSIONS-PI Orphanages	
5-1850 Caring for Orphans & Widows	30,130.12
<b>Total 5-1800 MISSIONS-PI Orphanages</b>	<b>30,130.12</b>
<b>Total 5-1300 MISSIONS (FUNDS WITH DONOR RESTRICTIONS)</b>	<b>259,078.44</b>
<b>Total 5-1000 PROGRAM SERVICE REVENUE</b>	<b>266,558.44</b>
5-3000 INVESTMENT REVENUE	
5-3100 Interest - Savings & Short-term Investments	191.52
5-3600 Other Investment Income	3,190.00
<b>Total 5-3000 INVESTMENT REVENUE</b>	<b>3,381.52</b>
5-4000 OTHER REVENUE	
5-4410n Art-Calligraphy & Toys	-120.00
5-4430n Postage and Handling Income	14.99
5-4444n QPSPe (sold via Amazon, Elijah List, Shopping Cart)	311.74
5-4445n WAMI eBook (via Amazon, Shopping Cart, B&N)	263.44
<b>Total 5-4000 OTHER REVENUE</b>	<b>470.17</b>
<b>Total Income</b>	<b>405,776.35</b>
<b>GROSS PROFIT</b>	<b>405,776.35</b>
<b>EXPENSES</b>	
7-0000 GRANTS, AWARDS & DIRECT ASSISTANCE	
7-0100 Direct Assistance to churches and non-profits (US)	820.00

	<b>Total</b>
7-0500 Benevolent Assistance to Individuals	1,890.00
<b>Total 7-0000 GRANTS, AWARDS &amp; DIRECT ASSISTANCE</b>	<b>2,710.00</b>
<b>7-2000 SALARIES &amp; RELATED EXPENSES</b>	
7-2100 Officers, Directors/Trustees, Key Employees Salaries	
7-2130 Kathryn Bohlin	37,781.76
7-2140 Ras Robinson	46,090.01
7-2160 Peggy Morton-McCaskey	21,365.91
7-2170 Sandra Phillips	7,988.07
<b>Total 7-2100 Officers, Directors/Trustees, Key Employees Salaries</b>	<b>113,225.75</b>
7-2500 Employee Benefits-O, D/T, KE	
7-2505 Employee Benefits (not pension)-O, D/T, KE	990.00
7-2510 Medical Benefits	480.00
7-2514 Insurance-Medical-Robinson, R & B	5,411.90
7-2515 Insurance-Medical-Bohlin, K	1,919.06
7-2530 Medical Services - Reimbursement	480.00
7-2550 Dental Services - Reimbursement	7,723.24
<b>Total 7-2500 Employee Benefits-O, D/T, KE</b>	<b>17,004.20</b>
7-2600 Payroll Taxes	10,539.68
<b>Total 7-2000 SALARIES &amp; RELATED EXPENSES</b>	<b>140,769.63</b>
<b>7-5000 CONTRACT SERVICES EXPENSES</b>	
7-5100 Fundraising Fees	
7-5110 Grantseeking	99.00
<b>Total 7-5100 Fundraising Fees</b>	<b>99.00</b>
7-5200 Accounting Fees	351.18
7-5220 Payroll Services	419.76
7-5300 Legal Fees	300.00
<b>Total 7-5000 CONTRACT SERVICES EXPENSES</b>	<b>1,169.94</b>
<b>7-7000 PROGRAM SERVICE EXPENSE</b>	
7-7100 CONFERENCE and SEMINAR EXPENSES	
7-7140 Conference Cost of Sales	
7-7170i Royalties	75.74
<b>Total 7-7140 Conference Cost of Sales</b>	<b>75.74</b>
7-7155 Conference Travel	298.42
7-7160 Conf & Seminar Telephone, Internet & Streaming	600.00
<b>Total 7-7100 CONFERENCE and SEMINAR EXPENSES</b>	<b>974.16</b>
7-7200 PUBLICATIONS (WTLIST)	
7-7230 Publications Travel	8,048.18
<b>Total 7-7200 PUBLICATIONS (WTLIST)</b>	<b>8,048.18</b>
<b>7-7300 MISSIONS PROGRAMS (FUNDS WITH DONOR RESTRICTIONS)</b>	
7-7400 MISSIONS-PI Children Education & Food	
7-7410 PI Education - Elementary	108,129.00
7-7440 PI Education - College	30,836.00
7-7450 PI Food	64,358.00
7-7480 PI Supplies	50.20

	<b>Total</b>
7-7610 PI Pastor Compensation	16,554.00
7-7620 PI Ministry to Children	1,320.90
7-7680 PI Money Transfer Fees	2,997.01
<b>Total 7-7400 MISSIONS-PI Children Education &amp; Food</b>	<b>224,245.11</b>
7-7500 MISSIONS-PI Children Christmas & Other PI Ministries	
7-7510 PI Christmas	8,305.00
7-7520 PI Disaster Relief	5,499.90
<b>Total 7-7500 MISSIONS-PI Children Christmas &amp; Other PI Ministries</b>	<b>13,804.90</b>
7-7600 MISSIONS-PI Children Oversight & Managment	
7-7630 PI Travel Expense	8,395.95
<b>Total 7-7600 MISSIONS-PI Children Oversight &amp; Managment</b>	<b>8,395.95</b>
<b>Total 7-7300 MISSIONS PROGRAMS (FUNDS WITH DONOR RESTRICTIONS)</b>	<b>246,445.96</b>
<b>Total 7-7000 PROGRAM SERVICE EXPENSE</b>	<b>255,468.30</b>
8-1000 OFFICE EXPENSES	
8-1100 Office Supplies (not computers or software)	4,064.75
8-1300 Cell Phones, Telephones & Internet	5,094.33
8-1400 Postage and Shipping	664.71
8-1500 Printing and Copying	115.49
8-1950 Credit Card Processing (Authorize, PayPal, Shopping Cart)	7,512.25
8-1952 Credit Card Interest Expense and Late fees	150.00
<b>Total 8-1000 OFFICE EXPENSES</b>	<b>17,601.53</b>
8-2000 OCCUPANCY	
8-2100 Rent & Parking Fees	624.00
8-2700 Building Maintenance (Cleaning, lawncare, repairs)	2,340.00
<b>Total 8-2000 OCCUPANCY</b>	<b>2,964.00</b>
8-3000 TRAVEL EXPENSES	
8-3220 Meals with Staff or Board Mtgs	741.09
8-3400 Ministry Vehicles prov'd for Employees	3,417.57
<b>Total 8-3000 TRAVEL EXPENSES</b>	<b>4,158.66</b>
8-5000 OTHER EXPENSES	
8-5200 Insurance (Non-health or building related)	594.00
8-5500 Advertising & Promotion (incl web site hosting)	515.18
8-5600 Information Technology	788.27
<b>Total 8-5000 OTHER EXPENSES</b>	<b>1,897.45</b>
<b>Total Expenses</b>	<b>426,739.51</b>
<b>NET OPERATING INCOME</b>	<b>-20,963.16</b>
<b>NET INCOME</b>	<b>\$ -20,963.16</b>

# Balance Sheet

As of December 31, 2014

	Total
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
1-0000 CASH	
1-0100 Operating Accounts	
1-0105 Chase - General Fund (...0816)	38,469.59
1-0110 Chase Savings - Wire Transfer (...3950)	204.60
<b>Total 1-0100 Operating Accounts</b>	<b>38,674.19</b>
1-0700 Savings & Short Term Investments	
1-0705 Chase - FCM Reserve Fund (...6500)	47,831.57
1-0710 Chase - Retirement Fund (...9035)	115,936.14
<b>Total 1-0700 Savings &amp; Short Term Investments</b>	<b>163,767.71</b>
<b>Total 1-0000 CASH</b>	<b>202,441.90</b>
<b>Total Bank Accounts</b>	<b>202,441.90</b>
<b>Total Current Assets</b>	<b>202,441.90</b>
<b>Fixed Assets</b>	
1-8000 Long Term Investments	
1-8500 Capital Investments	
1-8550 (3) 1 oz Krugerrand Gold Coins	5,524.00
<b>Total 1-8500 Capital Investments</b>	<b>5,524.00</b>
<b>Total 1-8000 Long Term Investments</b>	<b>5,524.00</b>
<b>Total Fixed Assets</b>	<b>5,524.00</b>
<b>TOTAL ASSETS</b>	<b>\$207,965.90</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Total Liabilities</b>	
<b>Equity</b>	
3-0000 Opening Balance Equity	1,097.63
3-0001 Retained Earnings	227,831.43
Net Income	-20,963.16
<b>Total Equity</b>	<b>207,965.90</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$207,965.90</b>