

Management Report

Fullness in Christ Ministries, Inc.

For the period ended December 31, 2013



Prepared on

August 2, 2018

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Profit and Loss

January - December 2013

	Total
INCOME	
4-0000 FUNDS WITHOUT DONOR RESTRICTIONS	
4-0100 Contributions (Individual & Small Businesses)	131,655.96
Total 4-0000 FUNDS WITHOUT DONOR RESTRICTIONS	131,655.96
5-1000 PROGRAM SERVICE REVENUE	
5-1100 CONFERENCES and SEMINARS	
5-1105 Conf. & Seminar Love Offerings	3,600.00
5-1150n Conf & Seminar CD's & DVD's	4.00
Total 5-1100 CONFERENCES and SEMINARS	3,604.00
5-1300 MISSIONS (FUNDS WITH DONOR RESTRICTIONS)	
5-1400 MISSIONS-PI Children Education & Food	
5-1405 PI Food for Children / FFL	50,674.34
5-1410 PI Sponsors	177,210.66
5-1620 PI Pastor Support	400.00
Total 5-1400 MISSIONS-PI Children Education & Food	228,285.00
5-1500 MISSIONS-PI Children Christmas & Other Ministries	
5-1510 PI Christmas for Children	10,861.39
Total 5-1500 MISSIONS-PI Children Christmas & Other Ministries	10,861.39
5-1600 MISSIONS-PI Children Oversight & Management	
5-1630 PI Mission Travel & Conferences	43,628.22
Total 5-1600 MISSIONS-PI Children Oversight & Management	43,628.22
Total 5-1300 MISSIONS (FUNDS WITH DONOR RESTRICTIONS)	282,774.61
Total 5-1000 PROGRAM SERVICE REVENUE	286,378.61
5-3000 INVESTMENT REVENUE	
5-3100 Interest - Savings & Short-term Investments	336.00
5-3600 Other Investment Income	15,500.00
Total 5-3000 INVESTMENT REVENUE	15,836.00
5-4000 OTHER REVENUE	
5-4400 Inventory Sales--Gross (Books, Calligraphy, Toys,etc)	33.97
5-4432 (-) Cost of Goods Sold - Hard copy Books	-57.89
Total 5-4400 Inventory Sales--Gross (Books, Calligraphy, Toys,etc)	-23.92
5-4420 Books - Hardcopy	
SCbooks	
5-4423 TRUTH-1	7.95
5-4424 TRUTH-1-2	46.80
5-4425 TRUTH-2	15.90
Total SCbooks	70.65
Total 5-4420 Books - Hardcopy	70.65
5-4430n Postage and Handling Income	21.93
5-4444n QPSPe (sold via Amazon, Elijah List, Shopping Cart)	97.42
5-4445n WAMI eBook (via Amazon,Shopping Cart,B&N)	757.43
Total 5-4000 OTHER REVENUE	923.51

	Total
Total Income	434,794.08
GROSS PROFIT	434,794.08
EXPENSES	
7-0000 GRANTS, AWARDS & DIRECT ASSISTANCE	
7-0100 Direct Assistance to churches and non-profits (US)	1,220.00
7-0500 Benevolent Assistance to Individuals	100.00
Total 7-0000 GRANTS, AWARDS & DIRECT ASSISTANCE	1,320.00
7-2000 SALARIES & RELATED EXPENSES	
7-2100 Officers, Directors/Trustees, Key Employees Salaries	
7-2130 Kathryn Bohlin	45,500.00
7-2140 Ras Robinson	55,320.00
7-2160 Peggy Morton-McCaskey	10,460.00
7-2170 Sandra Phillips	8,880.00
Total 7-2100 Officers, Directors/Trustees, Key Employees Salaries	120,160.00
7-2300 Salaries, Wages-Other	
7-2325i Dana Webb	1,617.00
7-2335i Jane R Arboleda	1,815.00
Total 7-2300 Salaries, Wages-Other	3,432.00
7-2500 Employee Benefits-O, D/T, KE	
7-2505 Employee Benefits (not pension)-O, D/T, KE	882.00
7-2514 Insurance-Medical-Robinson, R & B	7,497.16
7-2515 Insurance-Medical-Bohlin, K	1,954.06
7-2570 Employee Benefits-Other	
7-2572 Employee Gifts	100.00
Total 7-2570 Employee Benefits-Other	100.00
Total 7-2500 Employee Benefits-O, D/T, KE	10,433.22
7-2600 Payroll Taxes	8,761.29
Total 7-2000 SALARIES & RELATED EXPENSES	142,786.51
7-5000 CONTRACT SERVICES EXPENSES	
7-5220 Payroll Services	389.76
7-5300 Legal Fees	300.00
7-5400 Professional Fees-Other	5.00
Total 7-5000 CONTRACT SERVICES EXPENSES	694.76
7-7000 PROGRAM SERVICE EXPENSE	
7-7100 CONFERENCE and SEMINAR EXPENSES	
7-7125 Conference Information Technology	4,648.26
7-7135 Conference Meals & Entertainment	683.75
7-7150 Conf & Seminar Cost of Goods Sold	190.00
7-7155 Conference Travel	-31.70
7-7160 Conf & Seminar Telephone, Internet & Streaming	350.00
Total 7-7100 CONFERENCE and SEMINAR EXPENSES	5,840.31
7-7200 PUBLICATIONS (WTLIST)	
7-7220 Postage	1,344.00
7-7230 Publications Travel	5,596.05

	Total
Total 7-7200 PUBLICATIONS (WTLIST)	6,940.05
7-7300 MISSIONS PROGRAMS (FUNDS WITH DONOR RESTRICTIONS)	
7-7400 MISSIONS-PI Children Education & Food	
7-7410 PI Education - Elementary	120,009.00
7-7440 PI Education - College	22,455.00
7-7450 PI Food	78,655.00
7-7490 PI Special	40.00
7-7610 PI Pastor Compensation	14,280.00
7-7620 PI Ministry to Children	2,203.00
7-7680 PI Money Transfer Fees	4,170.03
Total 7-7400 MISSIONS-PI Children Education & Food	241,812.03
7-7500 MISSIONS-PI Children Christmas & Other PI Ministries	
7-7510 PI Christmas	6,924.00
7-7520 PI Disaster Relief	5,681.16
Total 7-7500 MISSIONS-PI Children Christmas & Other PI Ministries	12,605.16
7-7600 MISSIONS-PI Children Oversight & Managment	
7-7630 PI Travel Expense	2,625.75
7-7685 PI Foreign Exchange Trans Fees	15.00
7-7690 PI Postage & Delivery Fees	142.20
Total 7-7600 MISSIONS-PI Children Oversight & Managment	2,782.95
7-7700 MISSIONS-Beyond the Philippines	
7-7740 Coasta Rica Travel	436.20
Total 7-7700 MISSIONS-Beyond the Philippines	436.20
Total 7-7300 MISSIONS PROGRAMS (FUNDS WITH DONOR RESTRICTIONS)	257,636.34
Total 7-7000 PROGRAM SERVICE EXPENSE	270,416.70
8-1000 OFFICE EXPENSES	
8-1100 Office Supplies (not computers or software)	4,728.27
8-1300 Cell Phones, Telephones & Internet	5,178.55
8-1400 Postage and Shipping	542.22
8-1950 Credit Card Processing (Authorize, PayPal, Shopping Cart)	2,804.84
8-1952 Credit Card Interest Expense and Late fees	150.00
Total 8-1000 OFFICE EXPENSES	13,403.88
8-2000 OCCUPANCY	
8-2100 Rent & Parking Fees	596.00
8-2700 Building Maintenance (Cleaning, lawncare, repairs)	2,340.00
Total 8-2000 OCCUPANCY	2,936.00
8-3000 TRAVEL EXPENSES	
8-3100 Transportation Expense	1,828.82
8-3210 Meals with Partners or Donors	685.86
8-3220 Meals with Staff or Board Mtgs	820.45
8-3400 Ministry Vehicles prov'd for Employees	8,304.19
Total 8-3000 TRAVEL EXPENSES	11,639.32
8-5000 OTHER EXPENSES	
8-5500 Advertising & Promotion (incl web site hosting)	1,077.71

	Total
8-5600 Information Technology	196.98
Total 8-5000 OTHER EXPENSES	1,274.69
Total Expenses	444,471.86
NET OPERATING INCOME	-9,677.78
NET INCOME	\$ -9,677.78

Balance Sheet

As of December 31, 2013

	Total
ASSETS	
Current Assets	
Bank Accounts	
1-0000 CASH	
1-0100 Operating Accounts	
1-0105 Chase - General Fund (...0816)	76,054.74
1-0110 Chase Savings - Wire Transfer (...3950)	200.35
Total 1-0100 Operating Accounts	76,255.09
1-0700 Savings & Short Term Investments	
1-0705 Chase - FCM Reserve Fund (...6500)	75,168.34
1-0710 Chase - Retirement Fund (...9035)	95,799.16
Total 1-0700 Savings & Short Term Investments	170,967.50
Total 1-0000 CASH	247,222.59
Total Bank Accounts	247,222.59
Total Current Assets	247,222.59
Fixed Assets	
1-8000 Long Term Investments	
1-8500 Capital Investments	
1-8550 (3) 1 oz Krugerrand Gold Coins	5,524.00
Total 1-8500 Capital Investments	5,524.00
Total 1-8000 Long Term Investments	5,524.00
Total Fixed Assets	5,524.00
TOTAL ASSETS	\$252,746.59
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
3-0000 Opening Balance Equity	1,097.63
3-0001 Retained Earnings	261,326.74
Net Income	-9,677.78
Total Equity	252,746.59
TOTAL LIABILITIES AND EQUITY	\$252,746.59